



SRI LANKA TEA EXPORTS – MARCH 2025

Key Highlights:

- Ceylon Tea Exports for the month was recorded at 23.43 M/Kgs – (Increase of 2.18 M/Kgs YoY)
- Cumulative Exports totalled 63.21 M/Kgs (Increase of 0.88 M/Kgs YoY) in comparison with January-March 2024 total of 62.33 M/Kgs
- F.O.B Value for the month recorded Rs. 1,753.16 (USD 5.92), recording a decrease of Rs. 42.71 (Increase of USD 0.04) against the corresponding period of 2024
- Iraq retains the top position amongst leading importer countries of Ceylon Tea for January-March 2025

March 2025/2024

* Tea Exports for the month of March 2025 totalled 23.43 M/Kgs, showing an increase of 2.18 M/Kgs vis-à-vis 21.25 M/Kgs of March 2024. All categories except for the Tea Bag category have recorded positive variances in comparison with the corresponding month of the previous year. FOB value in March 2025 was recorded at Rs. 1,753.16, a decline of Rs. 42.71 YoY compared to Rs. 1,795.87 of March 2024. In USD terms, however, the month of March witnessed an increase of USD 0.04 in comparison with the corresponding period in the year 2024 (Refer table below).

	Quantity			Approx. FOB per kg Rs			Approx. FOB per kg USD		
	2025	2024	Variance	2025	2024	Variance	2025	2024	Variance
Tea In Bulk	10,491,518	9,400,084	1,091,434	1,507.55	1,522.12	-14.57	5.09	4.98	0.11
Tea Packets	9,864,073	8,750,254	1,113,819	1,646.09	1,690.99	-44.90	5.56	5.53	0.03
Tea Bags	2,415,806	2,450,396	-34,589	2,728.13	2,734.02	-5.90	9.22	8.94	0.27
Instant	245,107	242,152	2,955	3,216.72	3,003.10	213.62	10.87	9.82	1.05
Green Tea	416,540	408,826	7,714	3,959.19	3,996.66	-37.47	13.38	13.08	0.30
Grand Total	23,433,044	21,251,712	2,181,332	1,753.16	1,795.87	-42.71	5.92	5.88	0.04

Source – Sri Lanka Customs / Central Bank of Sri Lanka Exchange Rates

JANUARY-MARCH 2025/2024

* January-March 2025 cumulative exports totalled 63.21 M/Kgs, recording an increase of 0.88 M/Kgs vis-à-vis 62.33 M/Kgs of January-March 2024. Tea Packets, Tea Bags and Instant Tea segments have recorded positive variances, whilst Tea in Bulk and Green Tea segments have witnessed a decline against the same period of the previous year.

* FOB value for the period stood at Rs. 1,738.80, a decrease of Rs. 40.63 (increase of USD 0.19) vis-à-vis Rs. 1,779.43 of January-March 2024.

* All categories except for Instant Tea recorded negative variances in LKR terms in FOB value, whilst gains were recorded in USD terms in all categories when compared to the corresponding period in 2024 (Refer table below).

	Quantity			Approx. FOB per kg Rs			Approx. FOB per kg USD		
	2025	2024	Variance	2025	2024	Variance	2025	2024	Variance
Tea In Bulk	27,706,195	29,008,833	-1,302,639	1,485.48	1,519.53	-34.05	5.01	4.85	0.16
Tea Packets	26,997,679	24,885,421	2,112,258	1,632.53	1,692.62	-60.10	5.51	5.41	0.10
Tea Bags	6,660,399	6,582,567	77,833	2,671.63	2,731.95	-60.32	9.02	8.72	0.29
Instant	704,136	688,331	15,805	3,458.46	3,118.02	340.44	11.67	9.96	1.71
Green Tea	1,137,472	1,162,901	-25,429	3,904.59	3,936.17	-31.58	13.18	12.57	0.61
Grand Total	63,205,881	62,328,053	877,828	1,738.80	1,779.43	-40.63	5.87	5.68	0.19

Source – Sri Lanka Customs / Central Bank of Sri Lanka Exchange Rates

Iraq ranks at No. 01 amongst major importers of Ceylon Tea with a total of 9.02 M/Kgs, an increase of 7% YoY in January-March 2025 against the previous year's 8.41 M/Kgs, whilst Russia at 2nd place has witnessed a decline of 1% YoY with 6.33 M/Kgs vis-à-vis 6.42 M/Kgs recorded in 2024. Libya has shown significant improvement for the year 2025 with an increase of 416% having imported 5.31 M/Kgs vis-a-vis 1.03 M/Kgs in the year 2024. The U.A.E with 4.54 M/Kgs (35% decrease YoY) followed by Türkiye 3.32 M/Kgs (19% decrease YoY), Chile 3.07M/Kgs (41% increase YoY). Iran has secured 7th place with 2.78 M/Kgs edging over China's 2.47 M/Kgs, whilst Saudi Arabia at 2.23 M/Kgs is followed by Germany at 2.22 M/Kgs for the 1st quarter of 2025.

(Refer statistical details on Page Nos. 8 and 9)